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Lucent Technologies Inc.
and Alcatel-Lucent, S.A.*

**UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION**

SANDISK CORPORATION,

Plaintiff,

vs.

LUCENT TECHNOLOGIES INC. and
ALCATEL-LUCENT, S.A.,

Defendants.

Case No. C 07-03618 JF

**DECLARATION OF DR.
NATHANIEL POLISH**

1
2 I, Nathaniel Polish, hereby declare as follows:

3 1. For over twenty years, I have run a computer technology development firm that I co-
4 founded, called Daedalus Technology Group. My primary business activity is the development of
5 computer-related products. This activity involves understanding the business objectives of
6 customers, designing products to suit their needs, and supervising the building, testing, and
7 deployment of these products. I develop hardware and software as well as supervise others who do
8 so. Attached as Exhibit A is my Professional Biography, which describes my education,
9 professional work, and awards.

10 2. I am familiar with the technology disclosed and claimed in U.S. Patent No. 5,341,457
11 (the “457 patent”) and U.S. Reissue Patent No. Re 39,080 (the “080 patent”).

12 3. I understand that SanDisk offers a series of digital audio players for sale to consumers
13 and markets them as MP3 players.

14 4. I was provided two models of SanDisk MP3 players (the e250 and c250 models) in
15 unopened consumer packaging for evaluation.

16 5. The SanDisk MP3 player box contains the player itself, headphones, a cable for
17 connecting the player to a computer, a quick start guide and a CD that includes encoding software
18 and a User Guide.

19 6. When the player is turned on, the owner has the option of selecting Music from a
20 number of menu options.

21 7. Selecting the music option brings up an additional menu with topics such as Play All,
22 Artists, Albums, Songs, Genres, Playlists, My Top Rated, Recordings, Rhapsody Channels, and
23 Music Options.

24 8. Selecting the Play All option results in play of the first of a number of audio tracks
25 pre-loaded on the player. Selecting any of the Artists, Albums, Songs, or Genres options also lead
26 the user to the same pre-loaded audio tracks.

27 9. I investigated the format of the included audio files on both SanDisk MP3 players and
28 determined that all of the included audio files are encoded into the MP3 format.

1 10. The Rhapsody Channel option directs the user to connect the player to a computer in
2 order to transfer a Rhapsody Channel.

3 11. Choosing Music Options allows the user to modify the way in which audio files are
4 played (for instance, randomly or in some particular order).

5 12. The product documentation accompanying the SanDisk MP3 players informs the user
6 that SanDisk MP3 players support a variety of audio file types, including MP3, AAC, RAX, WMA,
7 and secure WMA.

8 13. SanDisk directs users of SanDisk MP3 players to convert audio files in formats other
9 than MP3, AAC, RAX, WMA, and secure WMA to one of the supported formats by using Windows
10 Media Player 10 or 11 or, alternatively, loading the included Best Buy Digital Music Store Media
11 Player onto their computer and then using the Best Buy product to convert the files.

12 14. I used both Windows Media Player 10 and 11 to “rip” or encode music from an audio
13 CD into MP3 format. I transferred the MP3 files to the SanDisk MP3 players and played the audio
14 file. The SanDisk MP3 players decoded audio files encoded in MP3 format by both Windows
15 Media Player 10 and 11.

16 15. I also loaded the included Best Buy Digital Music Store Media Player onto my
17 computer and used the Best Buy product to “rip” or encode music from an audio CD. The default
18 format for encoding the audio track was MP3. I transferred the MP3 files to the SanDisk MP3
19 players and played the audio file. The SanDisk MP3 players decoded audio files encoded in MP3
20 format by the Best Buy Digital Music Store Media Player.

21 16. SanDisk also informs users that they may use a variety of other music software
22 programs to encode and transfer audio files to SanDisk MP3 players and directs users to SanDisk’s
23 website for further information.

24 17. I reviewed SanDisk’s MP3 player website. Videos on that website provide users with
25 directions on how to “rip” or encode audio CDs for transfer to SanDisk MP3 players using a variety
26 of software packages including Napster, Yahoo! Music Jukebox, Windows Media Player 10 and 11
27 and Rhapsody.
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